

January 13, 2022

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") is entered into as of **January 13, 2022** (the "Execution Date") by and between, **Pallavi Engineering College, Hyderabad**, (hereinafter referred to as "**Pallavi Engineering College, Hyderabad**")

AND

**TESTBOOK EDU SOLUTIONS PRIVATE LIMITED** ( PAN: AASCS8515R and CIN: U72200MH2013PTC241118), a private limited company incorporated under the Companies Act, 1956, engaged in providing online educational courses to students, having its registered office at 1st and 2nd Floor, Zion Building, Plot no. 273, Sector No. 10, Kharghar, Navi Mumbai, Raigadh, Maharashtra - 410210 (hereinafter referred to as "**Testbook**", which expression shall unless repugnant to the context or meaning thereto shall mean and include its successors and permitted assigns) represented herein by its Director, Mr. Ashutosh Kumar, duly authorized by its board of directors vide resolution dated 16th November 2019.

Pallavi Engineering College, Hyderabad and Testbook are individually referred to as a "**Party**" and

collectively as "**Parties WHEREAS:**

- A. Testbook will provide its services under **Testbook Skilled Campus Program** for use by Pallavi Engineering College, Hyderabad in respect of "**End Users**" (all students who are presently enrolled in any program with the institution), in accordance with the terms and conditions set out herein, and Testbook has agreed to the same.
- B. Pursuant to the foregoing, the Parties have agreed to enter into this MoU to set forth the terms and conditions of their arrangement in the following sections.

As a part of this MoU, both the parties have identified and hereto agree to the following responsibilities respectively:

### 1. RESPONSIBILITIES

#### 1.1 Responsibilities of Testbook

- A. Testbook with the help of Pallavi Engineering College, Hyderabad shall get all the willing students of Pallavi Engineering College, Hyderabad to sign up on Testbook's platform with email ID to avail the services under Testbook Skilled Campus Program.

### **TESTBOOK EDU SOLUTIONS PVT. LTD.**

1st & 2nd Floor, Zion Building, Plot No. 273, Sector - 10, Kharghar, Navi Mumbai - 410210

CIN: U72200MH2013PTC241118

B. There will be no financial implications involved between Testbook and Pallavi Engineering College, Hyderabad during the

“Term” (defined hereafter) of this MoU and the End, Users can get these benefits under

**Testbook Skilled Campus Program:**

- Placement Preparation Activities for a period of 1 year which can include Live Tests (Minimum of 10) along with a detailed analysis of Pallavi Engineering College, Hyderabad End Users’ performance to the institute
- Career mentorship sessions from industry experts (Minimum of 10)
- Access to all the content under Testbook Pass for a period of 01 month
- Chance to get internships & full-time opportunities through Testbook 4 Month Internship Program (Details given below)

**Testbook 4 Months Internship Program:**

- Testbook 4 Months Internship Program is the initiative from Testbook to give college students a platform to learn practical approaches to solve business problems working remotely while being in the campus. This program is exclusively for Testbook Skilled Campus Program Partner Colleges
- For every 4 months Testbook will hire 2 students per year from **Pallavi Engineering College, Hyderabad**
- Selection process will include entrance tests and group discussions as and when required
- Every 4 months, new set of interns will be recruited
- After a successful completion of internship, students will get an internship certificate and other honorary based on their performance, which will add high value to their profile and CV.
- Various perks will be provided under this program like: FREE enrollment in Skills Career Training Programs worth upto Rs.30,000/- , Exciting Goodies, Vouchers and many more.

**1.2 Responsibilities of Pallavi Engineering College, Hyderabad**

- A. To inform the availability of such free services as referred above to the End Users for upskilling and assessment by circulating necessary information.
- B. To provide support in scheduling the Live Tests and informing the End Users that would help them evaluate their readiness for placements and institute to know the current preparation status of their students.
- C. To form a Whatsapp group with the student representatives of each branch & placement cell coordinators.

**2. Other provisions:**

- A. This MoU shall be valid for an initial period of 1 (one) year from the Execution Date (“Term”) unless terminated earlier by Parties.
- B. Testbook shall keep all the data collected from the students confidential and shall NOT share/disclose to

**TESTBOOK EDU SOLUTIONS PVT. LTD.**

1st & 2nd Floor, Zion Building, Plot No. 273, Sector – 10, Kharghar, Navi Mumbai - 410210

CIN: U72200MH2013PTC241118

anyone in any form whatsoever without prior written permission from the students. Testbook also agrees that the data so collected shall be used for the purpose envisaged in this MoU and not for any other purpose.

**AGREED AND ACCEPTED:**

For and on behalf of Pallavi Engineering  
College, Hyderabad

Signature:



Name:

Dr M.B. RAJU

Title:

Principal

Date:

19-01-2022

**Principal**  
**PALLAVI ENGINEERING COLLEGE**  
(Formerly Nagole Institute of Tech & Science)  
Kuntloor (V), Abdurhammat (M),  
Ranga Reddy-506 505.



For and on behalf of TESTBOOK EDU  
SOLUTIONS PVT LTD

Signature:



Name: Ashutosh Kumar

Title: CEO

Date: 20 Jan 2022

**TESTBOOK EDU SOLUTIONS PVT. LTD.**

1st & 2nd Floor, Zion Building, Plot No. 273, Sector - 10, Kharghar, Navi Mumbai - 410210  
CIN: U72200MH2013PTC241118